
BROADWAY BANK ANNOUNCES THE ADDITION OF A NEW PRIVATE BANKER SPECIALIZING IN HEALTHCARE AND LEGAL PROFESSIONALS

SAN ANTONIO, TEXAS, February 7, 2011 -- Broadway Bank is pleased to announce that Delma G. Pacheco has joined the Private Banking Division as a private banker specializing in the unique banking needs of healthcare, legal and other professionals. She brings more than 25 years of financial service experience including SBA lending, banking and treasury services.

Delma provides concierge banking solutions for healthcare and legal professionals in practice startup, equipment purchases and partner buy-outs. Other portfolio solutions include customized deposit accounts and lending services for commercial real estate acquisition, construction and expansion needs. Her office location is at the Broadway Bank Medical Banking Center, which is located at 8056 Fredericksburg Road in San Antonio.

“We’re very pleased to have someone with Delma’s talent and financial services experience join the Private Banking team at Broadway Bank,” said Harvey Hartenstine, EVP, Private Banking Manager. “Delma’s knowledge of the medical and legal market segments, coupled with her SBA experience, definitely creates added value for all our clients.”

Delma comes to Broadway Bank from CIT in Austin where she served as a senior regional account manager for CIT Small Business Lending Corporation. While at CIT, she assisted in establishing the CIT local Austin office as a top-ranked market presence. She was also an assistant vice president for Compass Bank developing programs for small to medium size businesses. Additionally, Delma served as a business banking relationship and cash management manager during her eight year tenure with Bank One Corporation.

Delma holds a graduate degree in business administration from St. Edward’s University in Austin.

About Broadway Bank

Broadway Bank was founded in 1941 to serve the San Antonio community. It has evolved from a small neighborhood bank into the largest, independently owned bank headquartered in the San Antonio metropolitan area, and continues to operate as a locally owned and operated financial institution. Broadway Bank offers a full range of sophisticated financial services including retail banking, private banking, military banking, business banking and wealth management. With more than \$2.3 billion in total assets, the highly rated bank operates 38 locations in South Central Texas, including locations on all San Antonio military installations. Visit the Broadway Bank website at broadwaybank.com for more information.